



ABUJA: 4 Yedseram Street Maitama, Abuja, Nigeria.
LAGOS: 22, Ologun Agbaje Street, Victoria Island, Lagos – Nigeria.
Tel: +234 9 460 3130, +234 704 100 0580
Email: Info@phase3telecom.com
www.phase3telecom.com
Connect with us on social media





OUR CLIENTELLE



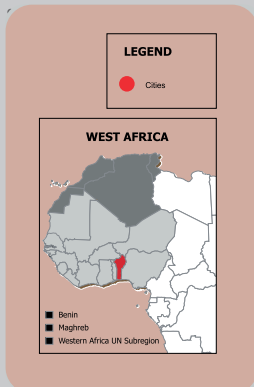
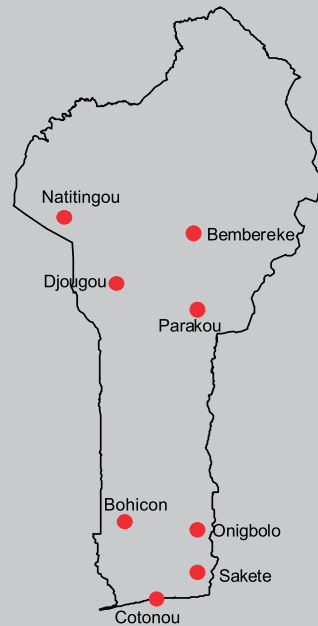
OUR PARTNERS



“ TAKE ADVANTAGE OF THE
UNPARALLEL
SECURITY
OF OUR FIBRE LINK
CONNECTIONS ”



POINT OF RESIDENCE REPUBLIC OF BENIN



VISION

To deliver the most reliable backbone infrastructure; offering broadband solutions with unparalleled customer support.

MISSION

We are committed to providing excellent services to connect people and businesses for the socio-economic development of Africa

CULTURE

Customer Centricism: our clients make us who we are and we make sure everyone knows it.

Information Sharing: open door and open information sharing for us is no cliché...it is a FACT. But we are strongly guided by the principle of confidentiality on the uniquely personal.

Result Oriented – People Driven: At Phase3, we are obsessed about results BUT never forget that those results are produced by PEOPLE we respect, encourage, celebrate and bond with.

Resourceful Learning: learning for us is a lifestyle not an event and we think outside the box to make it happen.

Equity and Fairness: at every level, we strive to treat our team fairly and underscore our decisions with the principle of equity.

Teamwork: faced with a choice, we choose the team over the individual always. Even while recognising individual contributions; we champion team efforts.

Sophistication: we reserve the right to be bold and loud but in manner, character and style... sophistication is our watchword.

Confidence: we exude it. We are a courageous team always ready to take on challenges.

“We are dedicated to making a difference in the world through what we do and the decisions we make”

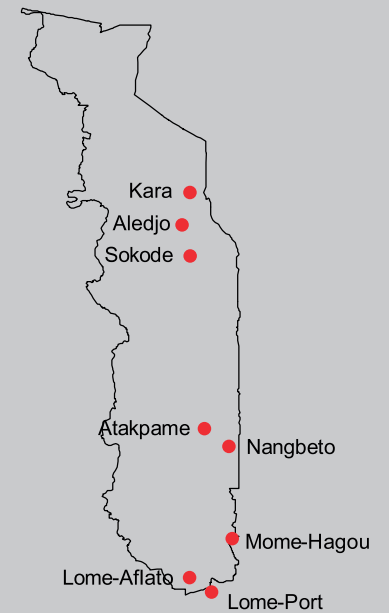
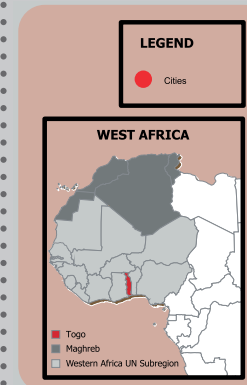


BETTER CUSTOMER EXPERIENCE

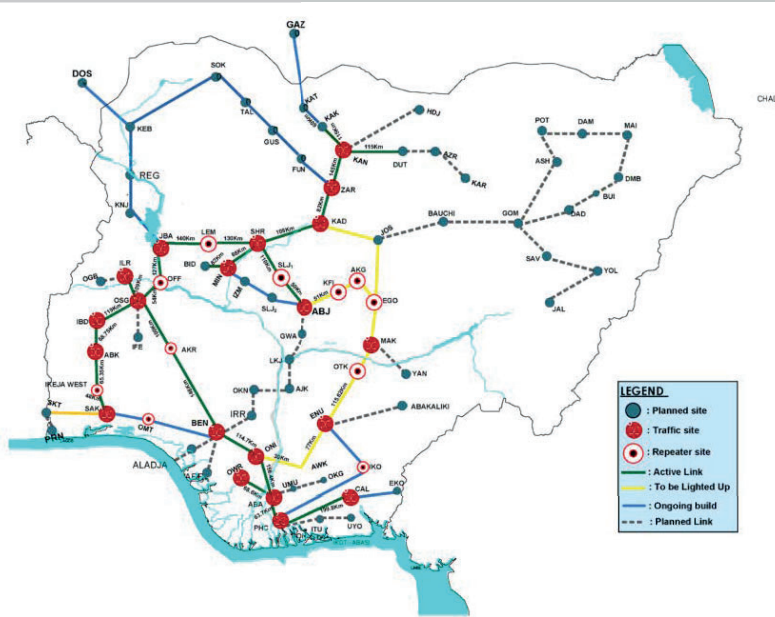
At Phase3 Telecom, we don't just know the value of customers, we also express this value at every contact we have with them. We understand that our client companies feel the same way about their own customers that's why we keep improving our customer experience. We have taken a major step forward in meeting our on-going goal of providing customers with a great customer experience by enhancing our business portal. Now, you can chat with a live customer care representative on our website 9:00am to 5:00pm (Mondays to Fridays) as well as connect with us on facebook, twitter, and linked-in. you can always enjoy our services on our robust and reliable Open Access Network as well as reach us with ease whenever and wherever!



POINTS OF PRESENCE REPUBLIC OF TOGO



POINTS OF PRESENCE IN NIGERIA



VALUE STATEMENT

Professionalism: Taking pride in demonstrating competence in our area of expertise, and in ALL situations as well as displaying a commitment to excellence and high standards of achievement.

Transparency: Conducting ourselves with openness and candour; displaying behaviours synonymous with integrity, honesty, forthrightness and accountability.

Doggedness: Displaying the drive and determination to diligently seek to (through resourcefulness and perseverance) provide our customers with quality service and/or product irrespective of obstacles.

Resilience: Being responsive to change, viewing problems and challenges as opportunities, learning from mistakes and displaying a dogged determination to succeed.

Customer Service: For us, customer service is the umbrella under which all values sit, it means being professional, transparent, resilient and dogged in delivering exceptional products through an exceptional service.

Team Work: Commitment to working together toward achieving our is a common goal. We collectively direct individual successes toward organizational objectives to attain extraordinary results.

OUR PEOPLE

Phase3 Telecom's greatest advantage is the people in the company. From the beginning, Phase3 Telecom was founded on the principle of creative leadership. Our Open Access Network was built with our innovative culture as its foundation and people as pillars. We value our people, recognize their efforts, and reward results. Regardless of position, we look for and only hire those with the "Phase3 Traits". Our people are those who bring a positive attitude to work daily and who have the desire to be part of a winning team. A people you can rely on to bring business technology to life by offering services of value.





BRAND PROMISE

We are dedicated to making a difference in the world through what we do and decisions we make. Reliability, quality and excellence are what we live for. This forms the basis of our commitment to enhancing the availability of fast and reliable internet to the un-served and the under-served parts of West Africa. Voted 2015 Pan-African Broadband for Enterprise Solution Provider and "National Fiber Infrastructure Provider of the Year" for three consecutive years by prestigious industry analysts and watchers; our on-going huge expansion projects is set to deliver additional fibre infrastructure in 2015 and beyond. Visit www.phase3telecom.com to learn more about the future of Africa's broadband.

CLOUD SERVICES

Our hosting services offer innovative cloud solutions that provide a wide range of products covering business enterprises, government and non-governmental institutions. We put special premium on affordability, flexibility, scalability and security on all deployments. With Phase3 Telecom cloud services, businesses and agencies can run their operations from anywhere, anytime and any device. Our professional services offering provide consultation for organizations, helping them in tailoring bespoke cloud model that meet their business needs, goals and objectives. Feel free to check with us on how we can help your digital transformation journey through our Software-as-a-service (SaaS), Platform-as-a-service (PaaS) and Infrastructure-as-a-Service (IaaS) suites.

SECURITY OPERATION CENTRE (SOC)

For us, connectivity/solutions without security, is a risk to businesses. Hence, we provide specialized security solutions that are focused on "people", "processes" and "technologies". We also ensure that these security solutions are dedicated to monitoring and protecting an organization's IT assets as well as detecting, containing, eradicating and assisting in recovery from all security threats and associated incidents.

Key Benefits & Features:

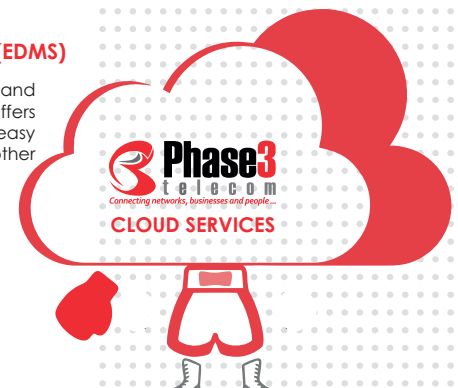
- Identifying risk.
- Reducing risk.
- Mitigating against risk.

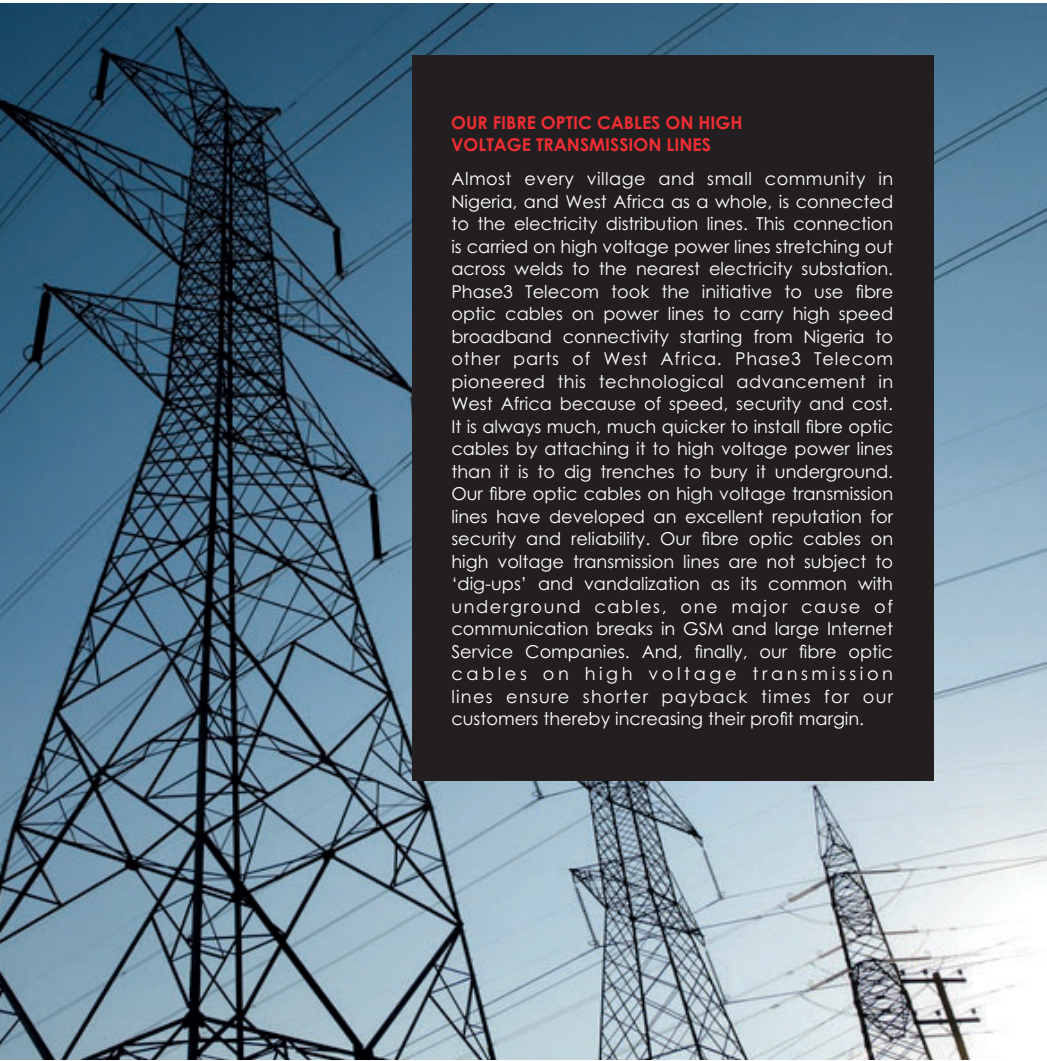
ELECTRONIC DOCUMENT MANAGEMENT SYSTEM (EDMS)

We built a system to create, capture, manage, distribute, and archive different forms of documents. Our EDMS solution offers multi-source information capture, storage, tracking and easy document search. We adopt SharePoint, hardware and other applications to deliver on this solution.

Key Benefits & Features:

- Automation of processes
- Paperless office
- Improved operational efficiency
- Staff remote operation support





OUR FIBRE OPTIC CABLES ON HIGH VOLTAGE TRANSMISSION LINES

Almost every village and small community in Nigeria, and West Africa as a whole, is connected to the electricity distribution lines. This connection is carried on high voltage power lines stretching out across welds to the nearest electricity substation. Phase3 Telecom took the initiative to use fibre optic cables on power lines to carry high speed broadband connectivity starting from Nigeria to other parts of West Africa. Phase3 Telecom pioneered this technological advancement in West Africa because of speed, security and cost. It is always much, much quicker to install fibre optic cables by attaching it to high voltage power lines than it is to dig trenches to bury it underground. Our fibre optic cables on high voltage transmission lines have developed an excellent reputation for security and reliability. Our fibre optic cables on high voltage transmission lines are not subject to 'dig-ups' and vandalization as its common with underground cables, one major cause of communication breaks in GSM and large Internet Service Companies. And, finally, our fibre optic cables on high voltage transmission lines ensure shorter payback times for our customers thereby increasing their profit margin.

A BOLD INTERVENTION

Phase3 Telecom is West Africa's largest independent fibre optic infrastructure and telecommunications services provider. With coverage of 5000km and counting, we are licensed to run our network on Nigeria's power infrastructure with expansion into the ECOWAS region using our unique Right of Way (RoW). We are headquartered in Abuja with multiple local and regional offices where our vibrant and dedicated team drive a fast growing efficient, affordable and reliable backbone that service many of the region's largest telecommunications operators, internet service providers (ISPs), government institutions, schools, universities, multinationals, corporate organizations, small businesses, hospitals and residences; in Nigeria and West Africa Sub-Region. Our current service offering and seamless communication solutions cover transmission and broadband that allow our clients to enjoy network access to over 400 cities worldwide through a global partnership with PCCW Global, the Hong Kong-headquartered international operating division of HKT - Hong Kong's premier telecommunications service provider.



“We are a leader in the rapidly evolving telecommunications industry, touching a vast number of individuals and organizations in West Africa”



CONNECTIVITY

FIBRE TO THE X (FTTX)

Either to the home, estate, building or "X location", Phase3 Telecom through our Passive Optical Network (PON) can deliver broadband needs over optical fibre to you

Key Benefits & Features:

- Space utilization
- Low power consumption
- Shorter installation time
- Highly scalable with upgrades done in no time
- Cost effectiveness due to reduced CapEx and OpEx
- Low maintenance due to use of passive network components
- High availability due to less points of failure
- High reliability due to reduced trunk rolls

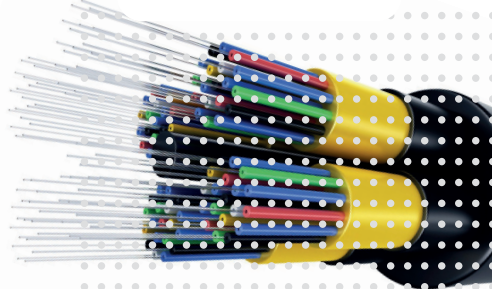
DARK FIBRE

Phase3 Telecom's rapidly expanding network is designed with available fibre optic cables for lease to other networks. Leasing our dark fibre comes complete with a customized service that allows you to configure network components, to fit your unique requirements which put you in complete control of your network.

Key Benefits & Features:

- Complete user control
- Availability and reliability
- Rapid response time for maintenance
- Low attenuation levels in line with International Telecom Union (ITU) specifications
- Polarization Mode Dispersion (PMD) coefficient less than 0.2ps/km
- Chromatic Dispersion (CD) coefficient less than 17ps/km
- Average fibre attenuation usually less than 0.24dB/km

WE
DELIVER
ON



WAVELENGTHS

Phase3 Telecom is able to provide a fully transparent network that you can run your own network management across. Our Wavelength's services is the secure place for all your business application. We provide the raw bandwidth, transparency and network management to maximize the performance of your core business applications.

CO-LOCATION

This is a cost effective service which provides you with facilities fitted to house your servers and other ICT infrastructure with full complement of uninterrupted power supply, cooling, fire suppression, connectivity, network security and surveillance.

Key Benefits & Features:

- Uninterrupted power supply
- Cooling
- Fire suppression
- Connectivity
- Network security and surveillance.

BACKHAUL SERVICES

we provide resilient backhaul services for LTE providers, mobile network operators, ISPs, and enterprises, from your aggregation points to the core of the network over fibre optic technology or microwave wireless network. With a wide range of available bandwidths from E-1 to STM-16, our backhaul services can be adapted to suit your business needs; as our core network is 100% fibre optic and in most cases, fully owned and managed end-to-end by phase3. Thus: you gain high availability and reliability at reduced costs

Key Benefits & Features:

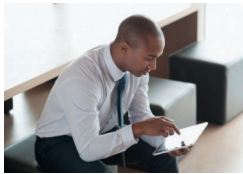
High Quality of Service (QoS)
24/7 after sales support
Because we own the infrastructure,
you only pay services.



eLEARNING



With the innovative and ongoing evolutionary nature of technology, the education sector has to keep a sharp focus on enhancing the services it provides to students, administration and faculty. High-speed internet connection is required for research, teaching, and administration. Our highspeed internet service will improve the educational experience



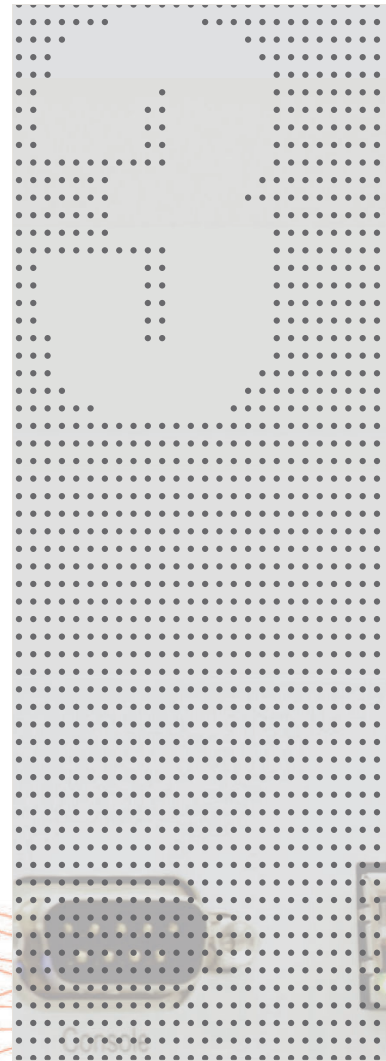
eBROADCAST

Our reliable Fibre Optic Broadband infrastructure is a platform for efficient Wi-Fi services that helps you broadcast events as it happens. Our Open Access Network offers next-generation digital connectivity at event venues. People demand the ability to watch their sports, entertainment and special events anytime, anywhere, and on any device. Partner with Phase3 Telecom to leverage on our robust Fibre Optic broadband infrastructure.



ePAYMENT

Our VOICE Over IP (VoIP) services enables customers to access a live representative while browsing a website. Online payment has transformed the financial services industry in an amazing way. Customers prefer to make payments online without leaving their businesses and homes. Phase3 Telecom can help financial firms face the challenges with network scalability and fast provision in bandwidth, reliable, and high connectivity.



ETHERNET

Phase3 Telecom's Ethernet delivers high performance connectivity using the LAN standard. Ethernet is the right choice for local, metro, and long-distance networking.

It is economic, easy to use, and the right standard for network device interconnection. Our Ethernet services are designed to support your growth with regional reach and metro depth.

NETWORK MANAGEMENT

Your business growth is increasingly dependent upon internet technology, e-mail and your network infrastructure. That's why Phase3 Telecom has employed innovative ways to protect its infrastructure from vandalism by deploying alarm monitoring systems on the high voltage pylons where it has fibre infrastructure. Phase3 Telecom has in place an effective management system for monitoring its network facilities for prompt response to any emergency crisis.

MANAGED SERVICES

Our managed service solution comprises Network Operation Centre (NOC) management, technical support management, field level maintenance management, and change management with customized service management processes. We provide a modular managed service delivery and an end-to-end service fulfilment and assurance which give our customer the capability to focus on their core business while network service level agreement in terms of availability, reliability, MTTR are strictly adhered to.

With our Managed Service delivery, we become an extension of your organization out here. You get our comprehensive network management solutions delivered by our team of experts on the ground. Available 24 hours a day, 365 days a year, we'll be here to take care of your

Key Benefits & Features:

- Cost savings on outsourcing costs
- 24/7 support for your IT systems
- Specialized technical expertise
- Flexible escalation procedure

Eth1

Eth2

Eth3

Eth4



MPLS BASED VPN SERVICES

Phase3 Telecom delivers a private, secure, intelligent and cost-effective service for corporate customers with large market coverage comprising of several branches in different locations which need to be connected over a Virtual Private Network (VPN).

Our VPN service enabled by Multi-Protocol Label Switching (MPLS) technology allows for easy connectivity of various customers at multiple locations, thereby reducing your network costs, and simplifying both network design and overall administration.

Key Benefits & Features:

- High availability and redundancy
- High Quality of Service (QoS)
- Available bandwidth capacity
- Network reliability
- Secure and private access

IP WHOLESAL

Leveraging on the unique advantage of aerial fibre optic connectivity, we deliver bulk IP capacity to Internet Service Providers (ISPs), Communication Service Providers and Carriers to support service delivery to their customers with low latency and jitter between nodes.

Key Benefits & Features:

- Affordability
- High network availability
- Reliable and highly secured connections
- Low latency between nodes
- Availability of high bandwidth requirements



eHEALTH

Increasingly, patients and medical practitioners turn to the internet for information on disease symptoms, diagnosis, and medical facts. More and more, they are using the internet to find answers. The healthcare industry can work with Phase3 Telecom to prioritize what kind of information and health care data is available, how to deliver that information online, and to develop a health care network strategy for best serving their customers.

E-PROCURE (ELECTRONIC PROCUREMENT MANAGEMENT PLATFORM)

It is common knowledge that information technology serves as a critical tool to engendering economic and social strength in developed countries. And for most developing or underdeveloped nations, the lack of turnkey IT solutions in many sectors limits rapid and sustainable developmental growth. Thus, we created the Electronic Procurement Management Platform (EPMP) solution to foster supply chain transparency and efficiency for government agencies. EPMP as an online platform automates the procurement process (from determination of needs to e-tendering to contract management). The software is also targeted at significantly reducing the overhead cost for contract seeking vendors.

Key Benefits & Features:

- Transparency
- Integrity
- Economy
- Openness
- Fairness
- Competition
- Accountability

IT CONSULTING AND PROFESSIONAL SERVICES

Our vibrant pool of resourceful and multi-talented experts offers us the opportunity to provide bespoke professional IT consultancy services to support various organizations (private or public) in achieving their organizational goals in real time through synergized people and processes driven technologies.

Phase3 Specialized professional services include:

- Project management
- Network security consulting
- Network and application integration
- Network operation analysis



eSOLUTION

Take advantage of the unparalleled security of our fibre link connections



eGOVERNMENT

Citizens expect quick, reliable communication with their government. Government officials also expect secure access to each other and to critical data. Your challenge is to satisfy both expectations. Where do you turn? Phase3 Telecom! Our proven and secure Open Access Network has made us one of the top government's communication providers.



eVOTING

In this electronic age, we help make it easy to practice democracy. Our robust and reliable Open Access Network enables operational continuity, bullet-proof security and cost-effective transition to new, more measurable, and efficient electoral process.



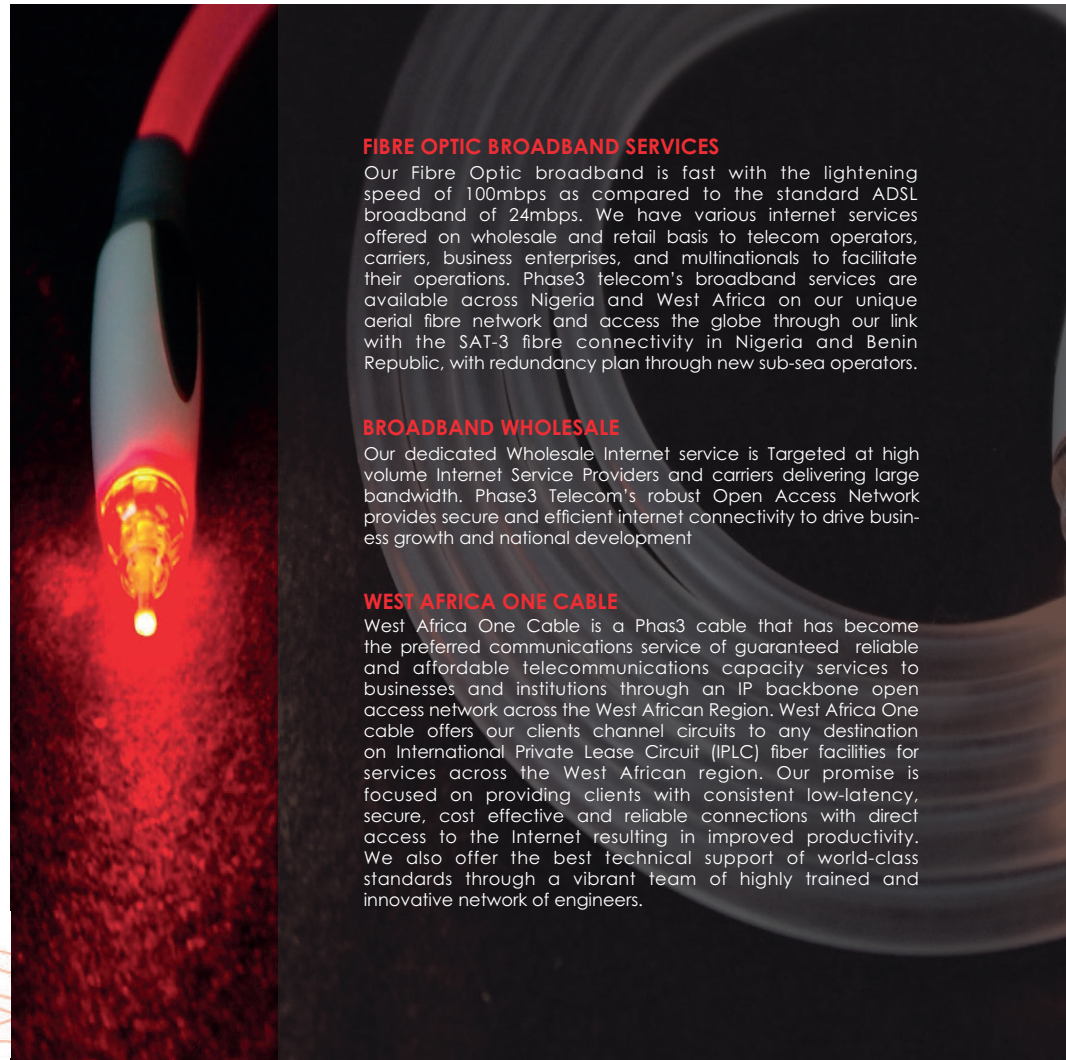
eBANKING

competition in the financial industry is growing by the second. Financial institutions are searching for network solutions that can keep pace with rising customers' demand. Phase3 Telecom enables high-speed connectivity and transport of critical data on a robust and reliable Open Access Network.



eCOMMERCE

Connecting financial firms to the opportunities of today and the potential of tomorrow is one of our objectives for the financial sector. We give you and your customers the power to transact business across geographical areas with the speed of light. It's not always about how you are connected, but also who you are connected to. Your connection to Phase3 Telecom keeps you ahead of tomorrow.



FIBRE OPTIC BROADBAND SERVICES

Our Fibre Optic broadband is fast with the lightening speed of 100mbps as compared to the standard ADSL broadband of 24mbps. We have various internet services offered on wholesale and retail basis to telecom operators, carriers, business enterprises, and multinationals to facilitate their operations. Phase3 telecom's broadband services are available across Nigeria and West Africa on our unique aerial fibre network and access the globe through our link with the SAT-3 fibre connectivity in Nigeria and Benin Republic, with redundancy plan through new sub-sea operators.

BROADBAND WHOLESALE

Our dedicated Wholesale Internet service is Targeted at high volume Internet Service Providers and carriers delivering large bandwidth. Phase3 Telecom's robust Open Access Network provides secure and efficient internet connectivity to drive business growth and national development.

WEST AFRICA ONE CABLE

West Africa One Cable is a Phase3 cable that has become the preferred communications service of guaranteed reliable and affordable telecommunications capacity services to businesses and institutions through an IP backbone open access network across the West African Region. West Africa One cable offers our clients channel circuits to any destination on International Private Lease Circuit (IPLC) fiber facilities for services across the West African region. Our promise is focused on providing clients with consistent low-latency, secure, cost effective and reliable connections with direct access to the Internet resulting in improved productivity. We also offer the best technical support of world-class standards through a vibrant team of highly trained and innovative network of engineers.



FIBRE-TO-THE-HOME (FTTH)

Phase3 Telecom FTTH ber-optic communication service is built on advanced and global standard broadband network architecture with top level configuration of fibre deployment touching the right boundary of your living or working space on a state of the art FTTH system capable of gigabit delivery. Based on our culture of reliability and excellence, we deliver ultra-high speed bundled or individual data, voice and video circuits efficiently using optical fibre on power line or wireless to provide the entire local loop used for last mile telecommunications. we run an unrivaled point-to-point active Ethernet network with cost-effective solutions that address your evolving needs and our services are available to all premises including homes, anchor institutions and businesses.

DATA CENTRE

Phase3 Telecom data center deliver services which help customers optimize the operational and capital costs of maintenance of the IT infrastructure. We incorporate model technology that rightly support and provide excellent processing, storage, networking, management and the distribution of data within your company. Our data center services cover hardware installation and maintenance; managed power distribution, backup power systems, data backup and archiving, managed user authentication and authorization, diverse fire walls and anti-malware programs; managed outsourcing; managed business continuance and continuous efficient technical support. At Phase3 Telecom, we meet your data center needs effectively and in real time.



INTERNATIONAL PRIVATE LEASED CIRCUIT (IPLC)

We offer a dedicated end-to-end International Private Line (IPL), delivered over our global optical footprint for your business- critical applications requiring connectivity across geographically dispersed locations around the globe.

Key Benefits & Features:

- Reliable Internet access for business data exchange, video conferencing, and any other form of global telecommunication.
- Low latency in transmission speed
- Guaranteed bandwidth
- High resiliency with multiple redundant links.

LOCAL AREA NETWORKS (LAN)

We offer both wired and wireless options to deploy Local Area Network services to you. From network planning & design to implementation & maintenance, we ensure you get the most from your Wide Area Network connectivity from the very beginning.

Key Benefits & Features:

- 24/7 service support
- High speed of delivery

RESELLER ARRANGEMENT FOR LOW END CAPACITY

As a form of business partnership and a means of delivery of low end capacity on our network to low end users. we have in place a reseller arrangement whereby high capacity is delivered to our Resellers at a discounted pricing based on required routes. This arrangement provides opportunities for Resellers. More information is available on our Reseller Package at your asking

METRO CONNECTIVITY

Whether you require point-to-point or point-to-multipoint connectivity within the metro, Phase3 Telecom has a metro- connectivity solution (Ethernet and fibre) that fits your desired architecture.

Key Benefits & Features:

- Reliability
- Cost effectiveness
- Scalability
- Wide metro footprint

