

Dealer Training



Welcome to Phase 3 Telecom Ltd
in partnership with YahClick (powered by Hughes)

- Phase 3 Telecom Ltd, is an independent telecommunications service provider in partnership with YahClick (powered by Hughes).
- YahClick is a joint venture with Yahsat, the #1 satellite broadband service in Africa (the world's 6th largest operator in terms of revenue), and Hughes, the global leader in broadband satellite for home and office with over 1.3 million customers.

Who are we?

- Phase 3 Telecom Ltd, West Africa's largest independent telecommunications services provider now deliver satellite offerings to business and homes.
- This means that our satellite offerings are available in 99.99% of Nigeria. No matter how remote the location.
- We partner with carefully selected dealers to sell the satellite internet service via their own in-country distribution networks. **That is YOU! Welcome to the team.**





The partners



yahsat اليه سات

Yahsat is based in the UAE (United Arab Emirates). They provide multipurpose satellite solutions (government and commercial) for broadband, broadcast, defense, and communications use across Europe, the Middle East, Africa, South America, Asia and Australasia.

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Together these partners created YahClick powered by Hughes, and we serve the commercial broadband needs of small and medium enterprises and individual consumers in unserved, and underserved areas, regardless of their location across the Middle East, Africa, Central and South West Asia.



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HUGHES is an EchoStar Corporation company. The EchoStar Corporation is an American company who is a worldwide provider of satellite communication and Internet services through its Hughes Network Systems. Hughes delivers its services through JUPITER – the world's most widely deployed High Throughput Satellite (HTS) platform using the efficiencies of Ka-band satellite frequency and multi-spot beam technology.

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Phase 3 Telecom Ltd operate across the ECOWAS region as well as international markets through strategic partnerships that allow them to connect clients across 400 cities worldwide. There is an extensive and secure network with end-to-end capabilities that service providers and businesses can rely on to scale, manage costs and assure efficiency.

Our value proposition

Our value proposition is to deliver reliable, high speed internet connectivity to businesses and homes everywhere in Nigeria.

To work towards a Nigeria that ensures internet access to all Nigerians – no matter where they are located.



Our service offering

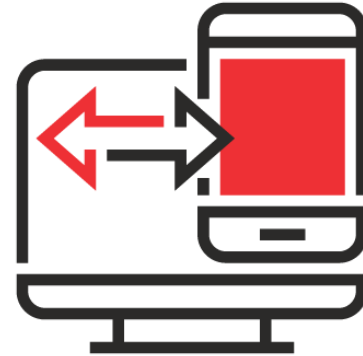
Phase 3 Telecom Ltd and YahClick (powered by Hughes) service product offerings have the following features:

- Reliability. Satellite internet does not depend on fibre infrastructure, telephone lines, and cell phone towers. If you have power, the internet is uninterrupted.
- Accessibility - we circumvent mountain ranges, buildings, or any physical barriers to provide coverage in the most remote areas.
- Reduced impact of weather on the internet, because we mitigate and limit weather fluctuations.
- High capacity & dependable speed with our Ka-band (High Frequency) satellite services.



Our service offering

- Provide access to multiple user sessions where more than one person can go online at the same time.
- Cost-effective pricing with a variety of packages to suit almost any pocket.
- Satellite Internet is more secure than other means of connectivity. This is because intercepting the beam between the dish and the satellite is far more difficult than intercepting the signal in a physical cable.
- Local service via our dealer networks who understand the importance of community and connection.



Our local footprint

Our service is provided via our carefully selected dealer network footprint, chosen for their understanding of community and the importance of connection. This network forms the back-bone of our community support service while ensuring that the generated revenue stays in the community revenue stream.

We have a socio-economic impact on the communities that we operate in. A value that, for us symbolises commitment to the local communities.





The End